



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

February 22, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: MICHAEL BACU  
CONTRACT PROCUREMENT OFFICER  
302-857-4522

SUBJECT: **AWARD NOTICE - ADDENDUM 26**  
**CONTRACT NO. GSS09133-COMPUTER**  
Computer Equipment, Peripherals, and Related Services

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**GOVERNMENT SUPPORT SERVICES – CONTRACTING**

100 ENTERPRISE PLACE – SUITE 4 – DOVER, DE 19904-8202  
PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

**KEY CONTRACT INFORMATION**

**1. MANDATORY USE CONTRACT:**

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**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined by 29 Del. C. § [6902](#), are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

**2. CONTRACT PERIOD:**

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The contract executed by the State of Minnesota for use by the State of Delaware under a Participating Addendum that allows state departments and agencies to use the agreement. The Master Price Agreement shall become effective on September 1, 2009, for a term through August 31, 2014.

**3. VENDORS:**

[\(Return to Table of Contents\)](#)

<p><b>DELL MARKETING L.P.</b> Contract Code: GSS09133-COMPUTERV03 FSF Vendor ID: 0000033778 <b>Account Rep</b> Donna Grosenheider, Inside Sales Representative Dell Marketing L.P. One Dell Way, Mail Stop 8708 Round Rock, TX 78682-7000 Phone: (800) 981-3355 x 7241906 Fax: (512) 283-8669 Email: <a href="mailto:donna_grosenheider@dell.com">donna_grosenheider@dell.com</a></p> <p><b>Send PO's to:</b></p> <p>Standard Dell Marketing L.P. C/O Dell USA L.P. P.O. Box 643561 Pittsburgh, PA 15264-3561 (If credit card orders, indicate at the top, in 14 point font or larger that this is a CREDIT CARD ORDER with name/phone of person to contact for card information.)</p>
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Award Notice

Contract No.: GSS09133-COMPUTER

**APPLE, INC.**

Contract Code: GSS09133-COMPUTERV02

FSF Vendor ID: 0000035250

**Account Rep**

Ewa Kalman

Apple Inc

1 Infinite Loop, MS 90-2CM

Cupertino, CA 95014-2083

Email: [ekalman@apple.com](mailto:ekalman@apple.com)

Phone: (408) 974-6112

Fax: (408) 974-4908

or

Michael Taloff

Apple Inc

1 Infinite Loop, MS 90-2CM

Cupertino, CA 95014-2083

Email: [taloff@apple.com](mailto:taloff@apple.com)

Phone: (408) 974-3245

Fax: (408) 974-4908

**Servicing Subcontractors:**

All orders are to be issued directly to:

Apple Inc

12545 Riata Vista Circle, MS 198-3ED

Austin, TX 78727-6524

Fax: (800) 490-0325

All payments are to be issued to:

Apple Inc

P. O. Box 846095

Dallas, TX 75284-0001

**ACE TECHNOLOGY PARTNERS**

FSF Vendor ID: 0000020399

**Account Rep**

Marc Fertik  
Ace Technology Partners  
1425 East Algonquin Road  
Arlington Heights, IL 60005-4715  
Email: [mfertik@acecomputers.com](mailto:mfertik@acecomputers.com)  
Phone: (877) 223-2667  
Fax: (847) 952-6901

**Send PO's to:**

Accounts Payable  
Ace Technology Partners  
1425 East Algonquin Road  
Arlington Heights, IL 60005-4715

**COMPUTER TECHNOLOGY LINK (CTL)**

Contract Code: GSS09133-COMPUTERV18

FSF Vendor ID: 0000035154

**Account Rep**

James Bognatz  
CTL  
3460 NW Industrial St  
Portland, OR 97210-1621  
Email: [jbognatz@ctlcorp.com](mailto:jbognatz@ctlcorp.com)  
Phone: (800) 642-3087 x 236 or (971) 327-0120  
Fax: (503) 526-9135

**EMC CORPORATION**

Contract Code: GSS09133-COMPUTERV04

FSF Vendor ID: 0000000798

**Sr. Account Manager**

Carl Pirie  
EMC Corporation  
8444 Westpark Drive, Suite 900  
McLean VA 22102  
Phone: (301) 343-6763  
Email: [carl.pirie@emc.com](mailto:carl.pirie@emc.com)

**FUJITSU AMERICA, INC.**

Contract Code: GSS09133-COMPUTERV22

FSF Vendor ID: 0000034232

**Account Rep**

Duane Wichman  
Fujitsu America, Inc.  
180 Suncoast Drive  
McCook Lake, SD 57049-4016  
Email: [duane.wichman@us.fujitsu.com](mailto:duane.wichman@us.fujitsu.com)  
Phone: (712) 389-6209

All orders are to be issued directly to:

Mitsy Ikegami MS 125  
1250 E. Arques Ave.  
Sunnyvale, CA 94085-5401  
Phone: (408) 764-9544  
Fax: (408) 764-2720  
Email: [mikegami@us.fujitsu.com](mailto:mikegami@us.fujitsu.com)

Or per the Fujitsu authorized reseller

**P.C. Supplies Inc**  
GSS09133-COMPUTERV28  
FSF ID: 0000026031  
Attn: Scott Martin  
1003 S Chapel St  
Ste A  
Newark, DE 19702-1357  
Email: [scott@pcsupplies.com](mailto:scott@pcsupplies.com)  
Phone: 302-368-4800  
Fax: 302-368-5288

All payments are to be sent to:  
Emad Gad MS 235  
P. O. Box 98821  
Chicago, IL 60693-8821  
Phone: (408) 764-9544  
Fax: (408) 764-2754  
Email: [egad@us.fujitsu.com](mailto:egad@us.fujitsu.com)

Or per the Fujitsu authorized reseller's invoice

**GRACE GLOBAL CORPORATION**

Contract Code: GSS09133-COMPUTERV15  
FSF Vendor ID: 0000034990

**Account Rep**

Geoff Weigand, Government Services Director  
1933 East Redondo Avenue  
Salt Lake City, UT 84108-3119  
Email: [wsc@graceglobalinc.com](mailto:wsc@graceglobalinc.com)

**State and Local Government Sales**

Phone: (800) 926-6350

**Education Sales**

Phone: (800) 507-6350

Purchase Orders, submitted directly to Grace Global via Fax: (801) 466-0731

**Ordering Address**

Grace Global Inc.  
Direct Orders Department  
1933 E. Redondo Ave  
Salt Lake City  
Utah 84108-3119

**HEWLETT PACKARD**

Contract Code: GSS09133-COMPUTERV05  
FSF Vendor ID: 0000035207

**Account Rep**

Hewlett Packard Company

Award Notice

Contract No.: GSS09133-COMPUTER

442 Swan Blvd.  
Deerfield, IL 60015-3673  
Attn: Debra Lee, WSCA/NASPO Contract Program Manager:  
Email: [debra.lee@hp.com](mailto:debra.lee@hp.com)  
Phone: 847-537-0344  
Fax: 281-927-5213

**Send PO's to:**

HP Direct  
C10GM  
10810 Farnam Drive  
Omaha, NE 68154-3237  
Ordering Fax: (800) 825-2329  
Order email box: [PSorderprocessing@hp.com](mailto:PSorderprocessing@hp.com)

**MTM Technologies Inc**  
GSS09133-COMPUTERV27  
FSF ID: 0000002776  
Attn: Bill Campiglia  
590 Century Blvd  
Wilmington, DE 19808-6272  
302-633-9800  
[www.mtm.com](http://www.mtm.com)

**P.C. Supplies Inc**  
GSS09133-COMPUTERV28  
FSF ID: 0000026031  
Attn: Scott Martin  
1003 S Chapel St  
Ste A  
Newark, DE 19702-1357  
Email: [scott@pcsupplies.com](mailto:scott@pcsupplies.com)  
Phone: 302-368-4800  
Fax: 302-368-5288

**HOWARD TECHNOLOGY SOLUTIONS**

Contract Code: GSS09133-COMPUTERV16  
FSF Vendor ID: 0000033314

**Account Rep**

Melissa Reeves  
36 Howard Drive  
Ellisville, MS 39437-9020  
Email: [mreeves@howard.com](mailto:mreeves@howard.com)  
Phone: (888) 912-3151, Ext 5680  
Fax: (601) 399-5077

**All orders are to be issued directly to:**

Howard Technology Solutions  
Attn: Order Entry  
P. O. Box 1590  
Laurel, MS 39411-1590

**All Payments are to be issued to:**

Howard Technology Solutions  
Attn: Finance Department  
P. O. Box 1590  
Laurel, MS 39441-1590

**IBM Corporation**

Contract Code: GSS09133-COMPUTERV06  
FSF Vendor ID: 0000002544

**Account Rep**

Karen Schneider

IBM Corporation  
4660 La Jolla Village Drive, Ste 300  
San Diego, CA, 92122-4604  
Email: [kasch@us.ibm.com](mailto:kasch@us.ibm.com)  
Phone: (858) 587-5137  
Fax: (858) 587-5099

**Send PO's to:**

IBM Corporation  
IBM State & Local Government Team  
7100 Highlands Parkway  
Smyrna, GA 30082

**P.O. fax number:** (800) 242-6329

**Remittance address:**

You may either remit to the address which will appear on your invoice or to:  
IBM Corporation  
P.O. Box 676673  
Dallas, Texas 75267-6673

**LENOVO (United States), INC**

Contract Code: GSS09133-COMPUTERV17  
FSF Vendor ID: 0000031170  
Lenovo (US)  
1017 Think Place Building 3, 3A23  
Morrisville, NC 27560-9002  
Attn: Tory Williams, Sr. Account Manager  
Email: [tlwill@lenovo.com](mailto:tlwill@lenovo.com)  
Phone: (919) 294-2911  
Fax: (919) 257-4987

**CDWG**

GSS09133-COMPUTERV23  
FSF Vendor ID: 0000022347  
230 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
Phone: (866) 691-7126  
Fax: (847) 465-6800  
[www.cdwg.com](http://www.cdwg.com)

**GovConnection, Inc.**

GSS09133-COMPUTERV26  
FSF Vendor ID: 0000030381  
730 Milford Road  
Merrimack, NH 03054-4631  
Phone: (800) 800-0019  
Fax: (603) 683-6192  
[www.govconnection.com](http://www.govconnection.com)

**SHI International Corporation**

GSS09133-COMPUTERV24  
FSF Vendor ID: 0000016884  
33 Knightsbridge Road  
Piscataway, NJ 08854  
Phone: (888) 764-8888  
Fax: (732) 868-8889  
[www.shi.com](http://www.shi.com)

**NETAPP, INC.**

Contract Code: GSS09133-COMPUTERV07  
FSF Vendor ID: 0000034198

**Account Rep**  
NETAPP, INC.  
1921 Gallows Road, Suite 600  
Vienna, VA 22812  
Attn: Denise Orosco  
Email: [denise.orosco@netapp.com](mailto:denise.orosco@netapp.com)  
Phone: (530) 644-1467  
Fax: (703) 918-7301  
[www.netapp.com/us/how-to-buy/wsca](http://www.netapp.com/us/how-to-buy/wsca)

Order Placement and Billing Concerns:  
Lauree Burse, Manager of In-Side Sales  
Email: [Lauree.Burse@NetApp.com](mailto:Lauree.Burse@NetApp.com)  
Phone: (919) 476-5051

Service Renewals/Upgrades:  
Nateshia Smith, Service Contract Administrator  
Email: [Nateshia.Smith@NetApp.com](mailto:Nateshia.Smith@NetApp.com)  
Phone: (919) 476-5673  
Warranty, Maintenance, and Problem Requests:  
Phone: (888) 4-NETAPP = (888) 463-8277 or (916) 576-7808

**PANASONIC SOLUTIONS COMPANY**  
Contract Code: GSS09133-COMPUTERV08  
FSF Vendor ID: 0000037671

**Account Rep**  
Michelle Chapin  
Panasonic Solutions Company  
21473 Glebe View Drive  
Ashburn, VA 20148-3609  
Email: [michelle\\_chapin@us.panasonic.com](mailto:michelle_chapin@us.panasonic.com)  
Phone: (973) 303-7787

**Send PO's to:**

**Insight Public Sector**

GSS09133-COMPUTERV12  
FSF Vendor ID: 0000022295  
105 West Fifth Avenue  
Tallahassee, FL 32303

Erica Falchetti  
Office: (800)-543-2437  
[erica.falchetti@insight.com](mailto:erica.falchetti@insight.com)  
[www2.ips.insight.com](http://www2.ips.insight.com)

**PCS – Portable Computer Solutions**

GSS09133-COMPUTERV13  
FSF Vendor ID: 0000037672  
PCS Denver Office  
1200 W. Mississippi Avenue  
Denver, CO 80223

Kathy Pakkebier  
President  
Office: (303) 346-2487 or (888) 836-7841  
[www.portablecomputersystems.com](http://www.portablecomputersystems.com)  
[kathyp@pcsmobile.com](mailto:kathyp@pcsmobile.com)

**QUANTUM CORPORATION**  
Contract Code: GSS09133-COMPUTERV09  
FSF Vendor ID: 0000035262  
**Account Rep**

<p>Suzanne Fletcher Quantum Corp. 141 Innovation Drive Irvine, CA 92617-3040 Email: <a href="mailto:Suzanne.fletcher@quantum.com">Suzanne.fletcher@quantum.com</a> Phone: (949) 856-7851 Fax: (949) 856-7797</p>	
<p><b>ORACLE AMERICA, INC.</b> Contract Code: GSS09133-COMPUTERV11 FSF Vendor ID: 0000035281 <b>Account Rep</b> <u>Contract Matters</u> Mary Ferguson Oracle America, Inc. 500 Eldorado Blvd, Building 1 Broomfield, CO 80021-3400 Phone: (303) 558-3192 Fax: (303) 558-3192 <a href="mailto:mary.ferguson@oracle.com">mary.ferguson@oracle.com</a></p>	
<p><u>Program Matters</u> Chris Reaume WSCA Program Manager 1000 Town Center, Ste. 1700 Southfield, MI 48075-1233 Email: <a href="mailto:christopher.reaume@sun.com">christopher.reaume@sun.com</a> Phone: (248) 412-4067 Fax: (248) 412-4067</p>	<p>Orders are to be submitted to: Sun Microsystems, Inc. 4150 Network Circle Santa Clara, CA 95054-1778 Fax: 510-217-4296 E-mail: <a href="mailto:edu-csr@Sun.com">edu-csr@Sun.com</a></p>
<p>Payments submitted to: Sun Microsystems, Inc. c/o Bank of America Drawer CS 198330 Atlanta, GA 30384-8330</p>	
<p><b>RICOH AMERICAS</b> Contract Code: GSS09133-COMPUTERV10 FSF Vendor ID: 0000016683 <b>Account Rep</b> Lori Toth Ricoh Americas Corp. 5 Dedrick Place West Caldwell, NJ 07006-6398 Email: <a href="mailto:lori.toth@ricoh-usa.com">lori.toth@ricoh-usa.com</a> Phone: (717) 487-2888 Fax: (973) 882-2219</p>	
<p><b>TOSHIBA AMERICA INFORMATION SYSTEMS</b> Contract Code: GSS09133-COMPUTERV19 FSF Vendor ID: 0000018126 <b>Account Rep</b> Jeff Ballard Toshiba America Information Systems, Inc. 9740 Irvine Blvd. Irvine, CA 92618-1697</p>	

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Email: <a href="mailto:Toshiba.wsca.pa@tais.toshiba.com">Toshiba.wsca.pa@tais.toshiba.com</a> Phone: (949) 461-4692 Fax: (949) 206-3314
<b>TRANSOURCE COMPUTERS</b> Contract Code: GSS09133-COMPUTERV14 FSF Vendor ID: 0000040279 <b>Account Rep</b> Transource Computers Marlo Gouin 2405 West Utopia Road Phoenix, AZ 85027-4100 Email: <a href="mailto:mgouin@transource.com">mgouin@transource.com</a> Phone: (800) 486-3715 or (623) 879-8882 Fax: (623) 879-8887
<b>XIOTECH CORPORATION</b> Contract Code: GSS09133-COMPUTERV20 FSF Vendor ID: 0000037673 <b>Account Rep</b> Mary Reuss Xiotech Corporation 6455 Flying Cloud Drive Eden Prairie, MN 55344-3394 Email: <a href="mailto:mary_reuss@xiotech.com">mary_reuss@xiotech.com</a> Phone: (952) 983-2435 Cell: (612) 419-1016 Fax: (952) 983-6950  To place orders: Dale Kunde, Order Admin Xiotech Corporation 6455 Flying Cloud Drive Eden Prairie, MN 55344-3394 Phone: (952) 983-2423 Fax: (952) 983-2210 Email: <a href="mailto:dale_kunde@xiotech.com">dale_kunde@xiotech.com</a>  Main # (952) 983-3000  Remit to address is the same as above.

**4. SHIPPING TERMS:**

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F.O.B. destination.

**5. PREMIUM SAVINGS PACKAGE (PSP):**

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The Contractor agrees to maintain a Premium Savings Package (PSP). The PSP program offers deeper discounts for specifically designated configurations. The current process is to redefine/update the packages every six months, so that the new pricing and configuration is available on May 1 and

November 1 of each year. See Premium Savings Package configurations and specifications on the NASPO website: <http://www.wnpsp.com/index.html>

**WSCA/NASPO Premium Savings Packages  
 Configuration Pricing November 2011 - April 2012**

<b>Desktops</b>		Standard Desktop	Performance Desktop	Education Desktop (Intel)
<b>DELL</b>	List Price	\$1,110	\$1,469	\$998
	Contract Price	\$1,018	\$1,339	\$918
	Premium Savings Package	\$733	\$1,000	\$681
	Savings (WNPSP over Contract Price)	28%	25%	26%

<b>Laptops</b>		Standard Laptop	Desktop Replacement Laptop	Ultra-light Laptop
<b>DELL</b>	List Price	\$1,344	\$1,806	\$1,779
	Contract Price	\$1,048	\$1,408	\$1,388
	Premium Savings Package	\$1,033	\$1,284	\$1,350
	Savings (WNPSP over Contract Price)	1%	9%	3%

<b>Specialty Laptops</b>		Netbook/MiniNotebook	Tablet	Touchpad Tablet/Pad	Ruggedized Laptop
<b>DELL</b>	List Price	\$696			\$5,148
	Contract Price	\$556			\$3,913
	Premium Savings Package	\$489			\$3,759
	Savings (WNPSP over Contract Price)	12%			4%

<b>Monitors</b>		17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
<b>DELL</b>	List Price	\$189	\$229	\$189	\$219	\$299	\$189	\$189
	Contract Price	\$169	\$205	\$169	\$196	\$268	\$169	\$169
	Premium Savings Package	\$155	\$188	\$155	\$180	\$245	\$155	\$155
	Savings (WNPSP over Contract Price)	8%	8%	8%	8%	9%	8%	8%

**WSCA/NASPO Premium Savings Packages  
 November 2011 - April 2012**

This is only a summary of the minimum specifications for each standard configuration  
 Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page

**Standard Desktops - Minimum Specifications**

	Standard Desktop	Performance Desktop
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	Intel Core i5-2400	Intel Core i7-860 or Core i7-2600
RAM	2 GB (2x1GB) DDR3 two open slots	4 GB (2x2GB) DDR3 two open slots
Hard Drive	160 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop, SFF, etc.	Tower case
Video	Intel HD Graphics	PCI Express x-16 512 MB discrete dual video
USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

**WNPSP Pricing**

Standard Desktop		Performance Desktop	
Optiplex 990	\$733	Optiplex 990	\$1,000

**Education Desktops - Minimum Specifications**

	Education Desktop PC - AMD	Education Desktop PC - Intell
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	AMD Athlon II X2 B24	Intel Core i3-540 or Core i3-2100
RAM	2 GB (2x1GB) DDR3 two open slots	2 GB (2x1GB) DDR3 two open slots
Hard Drive	160 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 7200 rpm
Network	Integrated Intel 10/100/1000	Integrated Intel 10/100/1000
Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop case	Desktop case
Video	Integrated video	Integrated video
USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

**WNPSP Pricing**

Standard Desktop		Performance Desktop	
Optiplex 580	\$513	Optiplex 990	\$681

**Laptops - Minimum Specifications**

	Standard Laptop	Desktop Replacement Laptop	Ultra-Light Laptop
Operating System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional
Processor	Intel Core i5-2520	Intel Core i7-2620	Intel Core i3-540 or Core i3-2100
RAM	2 GB, DDR3	4 GB, DDR3	2 GB, DDR3
Wireless	Integrated 802.11a/g/h	Integrated 802.11a/g/h	Integrated 802.11a/g/h
Hard Drive	160 GB SATA hard drive 5400 rpm	160 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 5400 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW	Specify if included
Display	14" WXGA TFT or WLED HD	15" WXGA TFT or WLED HD	Up to 13.3" XGA or WXG or WLED HD
Video	Intel HD Graphics	512 MB discrete graphics	128 MB graphics (specify if discrete)
USB	Two USB 2.0 ports	Two USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day	Three year next working day	Three year next working day
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

**WNPSP Pricing**

	Standard Laptop		Desktop Replacement Laptop		Ultra-Light Laptop	
	Latitude E6420	\$1,033	Latitude E6520	\$1,284	Latitude E6320	\$1,350

**Tablet, Netbook, Touchscreen Tablet/Pad - Minimum Specifications**

	Tablet	NetBook	Touchscreen Tablet/Pad
Operating System	Windows 7 Professional	Windows 7 Professional	Specify
Processor	Intel Core i5-520M or i5-2520	Intel Atom N475	Specify
RAM	2 GB, DDR3	2 GB, DDR3	Specify
Wireless	Integrated 802.11a/g/h	Integrated 802.11a/g/h	Integrated 802.11a/g/h
Hard Drive	120 GB SATA hard drive 5400 rpm	160 GB SATA hard drive 5400 rpm	Specify

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Network	Integrated Intel Gigabit Ethernet	Integrated Network Controller (10/100)	Integrated Network Controller (10/100)
Optical Drive	Specify if included	N/A	N/A
Display	XGA or WXGA TFT or WLED with rotating hinge for tablet functionality	10" WSVGA	Specify
Video	Intel HD Graphics	128 MB graphics	Specify
USB	Two USB 2.0 ports	Two USB 2.0 ports	Specify
Warranty	Three year next working day	One year parts and labor	One year parts and labor
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	N/A
EPEAT	EPEAT silver level	EPEAT silver level	N/A

WNPSP Pricing	Tablet		NetBook		Touchscreen Tablet/Pad	
	Placeholder - XT3	\$0	Latitude 2120	\$489	Placeholder - Streak	\$0

**Ruggedized Laptops - Minimum Specifications**

	Ruggedized Laptop
Operating System	Windows 7 Professional
Processor	Intel Core i5-520M or i5-2520
RAM	2 GB, DDR3, zero open slots
Wireless	Integrated 802.11a/g/h
Hard Drive	160 GB SATA hard drive, shock mounted, removable
Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant
Network	Integrated Intel Gigabit Ethernet
Optical Drive	CD-RW/DVD-ROM combo
Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable
Video	Intel HD Graphics
USB	Two USB 2.0 ports
Warranty	Three year parts and labor
Energy-Star	Energy Star 5.0 compliant

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EPEAT

EPEAT silver level
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**WNPSP Pricing**

Ruggedized Laptop	
E6420 XFR	\$3,759

**6. DELIVERY AND PICKUP:**

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Contractor agrees to deliver Products to Purchasing Entities within 25 calendar days after receipt of a valid Purchase Order.

**7. DEPARTMENT OF TECHNOLOGY AND INFORMATION (DTI) NOTIFICATION:**

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To help maximize efficiencies and improve the quality of IT related purchases, any information technology related purchase in excess of \$10,000 shall be sent to DTI prior to issuance of a purchase order or execution of a contract. In addition, DTI shall be consulted regarding the use of contractual resources for information technology initiatives and support in excess of \$50,000 prior to the work commencing.

**8. PRICING:**

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Prices will remain firm for the term of the contract period. See link for each vendor on pages 21 through 23.

**ADDITIONAL TERMS AND CONDITIONS**

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**9. BILLING:**

**The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.**

**10. PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

**11. PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

**12. ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

All purchase orders must include the vendor's contract number, **GSS09133-COMPUTERVXX**, and the Master Price Agreement Number, **B27XXX**.

**13. HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

**14. NON-PERFORMANCE:**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

**15. FORCE MAJEURE:**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

**16. AGENCY'S RESPONSIBILITIES:**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the

contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

#### **17. SERVICING SUBCONTRACTORS:**

All Contractors' authorized business partners in the State of Delaware.

#### **18. PRODUCT WARRANTY:**

Any communications hardware, services, and software will be covered by the manufacturer's warranty.

#### **19. AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 (ARRA):**

If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements that are legally required of providers of goods and related services. Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide any required report to the ordering entity as required by law. The Contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

#### **20. E-RATE:**

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"E-Rate" is a program sponsored by the Federal Communications Commission whereby educational and other qualifying institutions may purchase authorized technology at reduced prices. E-Rate eligibility depends upon who uses the equipment, how it is used and where it is located. In general terms, equipment located on school property and that is necessary for e-mail and internet access in classrooms is eligible for E-Rate support. Each contractor shall make every effort to continue its involvement in this program and to add products as applicable.

<b>Contractor</b>	<b>E-Rate ID</b>
Ace Technology Partners	143020378
Apple, Inc.	143004358
Computer Technology Link (CTL)	143016486
Dell Marketing L.P.	143004340
EMC Corporation	N/A
Fujitsu America	143029609
Grace Global Corp.	143030527
Hewlett Packard	143007617
Howard Technology	143022153
IBM	143005607
Lenovo	143033514
Netapp	143021227

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Oracle America, Inc.	N/A
Panasonic	N/A
Quantum	N/A
Ricoh Americas	N/A
Toshiba	N/A
Transource Computers	143008973
Xiotech Corp.	143024494

Award Notice

Contract No.: GSS09133-COMPUTER

<b>VENDOR</b>	<b>MASTER PRICE AGREEMENT</b>	<b>CONTRACT CODE</b>	<b>PRODUCTS OFFERED</b>	<b>LEASING ALLOWED</b>	<b>WEB SITE</b>
APPLE	B27158	GSS09133-COMPUTERV02	PC (including LAN storage)	Yes	<a href="https://store.apple.com/AppleStore/WebObjects/K12Custom?qprm=141519">store.apple.com/AppleStore/WebObjects/K12Custom?qprm=141519</a>
DELL MARKETING L.P.	B27160	GSS09133-COMPUTERV03	PC (including LAN storage)	Yes	<a href="http://www.dell.com/naspowsca">www.dell.com/naspowsca</a>

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VENDOR	MASTER PRICE AGREEMENT	CONTRACT CODE	PRODUCTS OFFERED	LEASING ALLOWED	WEB SITE
ACE TECHNOLOGY PARTNERS	B27157	GSS09133-COMPUTERV01	PC (including LAN storage)	Yes	<a href="http://system.acecomputers.com/index.asp?cid=WSCA-DE">http://system.acecomputers.com/index.asp?cid=WSCA-DE</a>
COMPUTER TECHNOLOGY LINK	B27159	GSS09133-COMPUTERV18	PC (including LAN storage)	No	<a href="http://www.ctlcorp.com/wsca">www.ctlcorp.com/wsca</a>
EMC CORPORATION	B27161	GSS09133-COMPUTERV04	Server Storage	Yes	<a href="http://www.emc.com/emcwsca">www.emc.com/emcwsca</a>
FUJITSU AMERICA	B27162	GSS09133-COMPUTERV22	PC (including LAN storage)	Yes	<a href="http://store.shopfujitsu.com/fpcbp/WSCA">http://store.shopfujitsu.com/fpcbp/WSCA</a>
GRACE GLOBAL CORP.	B27163	GSS09133-COMPUTERV15	PC (including LAN storage)	No	<a href="http://wsca.graceglobalinc.com">wsca.graceglobalinc.com</a>
HEWLETT PACKARD	B27164	GSS09133-COMPUTERV05	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a>
HOWARD TECHNOLOGY	B27165	GSS09133-COMPUTERV16	PC (including LAN storage)	No	<a href="http://www.howardcomputers.com/wsca2009">www.howardcomputers.com/wsca2009</a>
IBM	B27166	GSS09133-COMPUTERV06	Server Storage	Yes	<a href="http://www.ibm.com/easyaccess/wscanaspo">www.ibm.com/easyaccess/wscanaspo</a>
LENOVO (United States)	B27168	GSS09133-COMPUTERV17	PC (including LAN storage)	No	<a href="http://www.lenovo.com/wsca">www.lenovo.com/wsca</a>
NETAPP	B27170	GSS09133-COMPUTERV07	Server Storage	Yes	<a href="http://www.netapp.com/us/how-to-buy/wsca">www.netapp.com/us/how-to-buy/wsca</a>
ORACLE AMERICA, INC.	B27175	GSS09133-COMPUTERV11	Server Storage	Yes	<a href="http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html">http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html</a>
PANASONIC	B27172	GSS09133-COMPUTERV08	PC (including LAN storage)	Yes	<a href="http://www.panasonic.com/business/toughbook/wsca_contract.asp">http://www.panasonic.com/business/toughbook/wsca_contract.asp</a>

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QUANTUM	B27173	GSS09133-COMPUTERV09	Server Storage	No	<a href="http://www.quantum.com/wsca">www.quantum.com/wsca</a>
RICOH AMERICAS	B27174	GSS09133-COMPUTERV10	Printers	No	<a href="http://www.ricoh-usa.com/rmap/wscaprinters">www.ricoh-usa.com/rmap/wscaprinters</a>
TOSHIBA	B27176	GSS09133-COMPUTERV19	PC (including LAN storage)	No	<a href="http://www.laptops.toshiba.com/wsca-de">www.laptops.toshiba.com/wsca-de</a>
TRANSOURCE COMPUTERS	B27177	GSS09133-COMPUTERV14	PC (including LAN storage)	No	<a href="http://www.transource.com/wsca/de">www.transource.com/wsca/de</a>
XIOTECH CORP.	B27179	GSS09133-COMPUTERV20	Server Storage	No	<a href="http://www.xiotech.com/wsca2009">www.xiotech.com/wsca2009</a>

Award Notice  
Contract No.: GSS09133-COMPUTER

**Recall Information Regarding ThinkCentre M90z and M70z all in one Desktop PCs:**

March 8, 2012

Dear Lenovo Customer:

In cooperation with the U.S. Consumer Product Safety Commission (CPSC), Lenovo is voluntarily recalling 160,000 ThinkCentre M90z and ThinkCentre M70z all-in-one desktop PCs worldwide sold between May 2010 and January 2012. Lenovo has determined that due to a failure of the power supply in the affected all-in-ones, the system can overheat and pose a fire hazard. Lenovo has received two customer reports of fire that resulted in damage to the PC.

Effective immediately, Lenovo is offering free power-supply replacements for all affected ThinkCentre M90z and M70z all-in-one desktop PCs. Only certain of the ThinkCentre M90z and M70z all-in-one desktop PCs sold in the timeframe are affected, and all of the affected systems can be identified by machine type and serial number. Lenovo internal records indicate that you have received an all-in-one desktop PC with an affected power supply. Lenovo recommends that you should immediately stop using the affected desktop PC, unplug the power cord, and contact Lenovo Services or an authorized Warranty Services Provider to schedule an appointment to have your power supply replaced.

Should you have any further questions, U.S. and Canada residents may contact Lenovo Services at 1-855-248-2194 or an authorized Warranty Services Provider. International contact information for recall support is available at <http://www.lenovo.com/aiopsurecall>.

When you contact a technical support representative, please advise them you are calling in reference to the ThinkCentre M90z and M70z all-in-one desktop PC power supply recall.

Lenovo greatly appreciates your business and apologizes for the inconvenience caused by these issues.

Sincerely,

Ken Seethaler  
Director, Product Engineering, Lenovo